

# Welcome to the Red Hat Mobile Portfolio Center

# Agenda

8:00am - 9:00am - Breakfast + Demos on Demand

9:00am - 9:30am - Enterprise OpenSource Capabilities Overview

9:30am - 10:00am - AI/ML

10:00am - 10:30am - DevSecOps

10:30am - 11:00am - Break/Demos on Demand

11:00am - 11:30am - Automation - Ansible Tower

11:30am - 12:15pm - RHEL 8 Security Features

12:15pm - 1:00pm - Lunch/Demo on Demand

1:00pm - 1:30pm - Hybrid Cloud

1:30pm - 2:00pm - Conclusion

# Enterprise Open Source

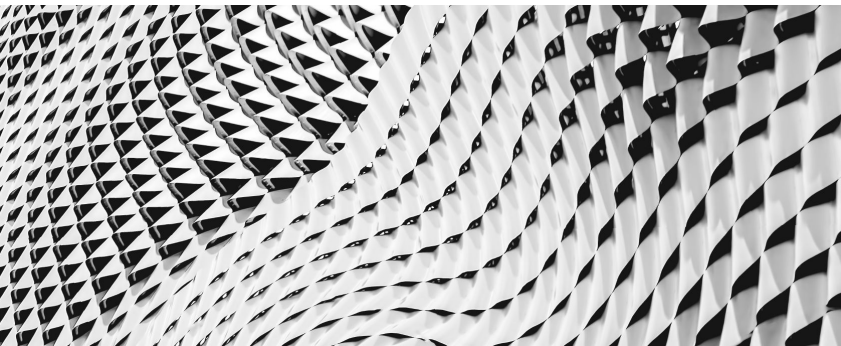
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Mike Suzadail “Suz”

[suz@redhat.com](mailto:suz@redhat.com)

Senior Solutions Architect

# Company overview



We forged a new path to  
become the world's  
leading provider of  
enterprise open source  
solutions.

## The world's leading provider of open source enterprise IT solutions

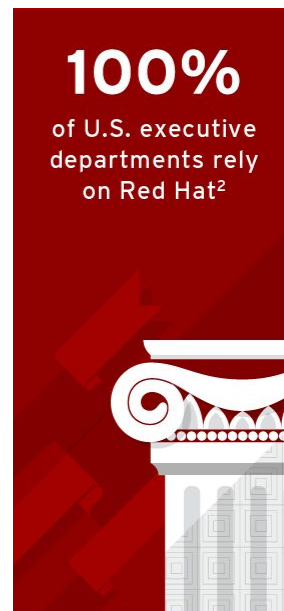
MORE THAN  
**90%**  
of the  
FORTUNE  
**500**  
use  
**RED HAT**  
PRODUCTS &  
SOLUTIONS\*

~13,815  
EMPLOYEES

105+ 40+  
OFFICES COUNTRIES

THE FIRST  
**\$3**  
BILLION  
OPEN  
SOURCE  
COMPANY  
IN THE WORLD

## Tried. Tested. Trusted.



Source:

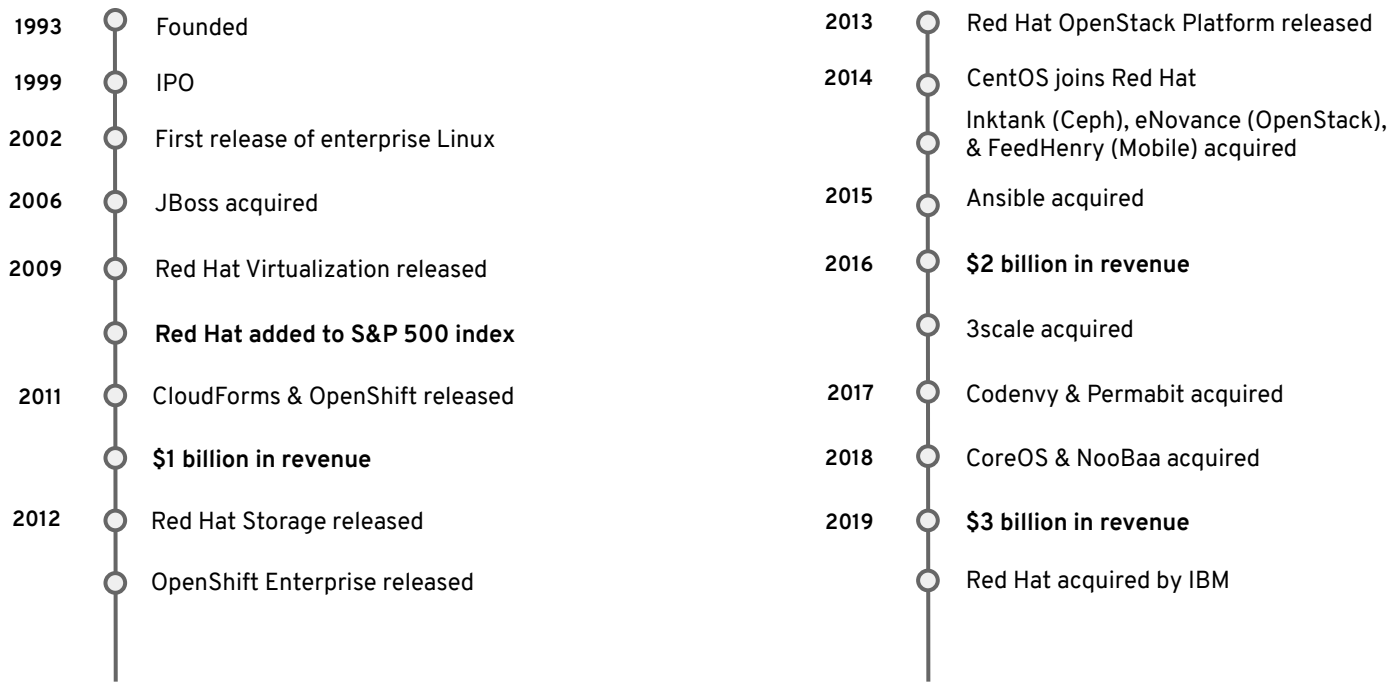
1. Red Hat client data and Fortune Global 500 list, September 2018.

2. Red Hat client data, June 2018.

F16625-190909



## How we got here



# Red Hat is *still* Red Hat



# IBM is an ideal teammate to scale and accelerate Red Hat's future

**~381,000**  
Employees worldwide

**\$78.8B**  
In '18 revenues

**\$19.2B**  
In '18 cloud revenues  
+12% YOY

- IBM is one of the most storied technology companies in the world with an unparalleled track record of innovation and vast expertise across industries
- As a Red Hat partner for more than 20 years, IBM offers complementary hardware and serves as a champion of open source technology
- IBM and Red Hat will continue to collaborate for the success of thousands of customers



IBM has been a longtime supporter of Linux with  
**\$2 billion**  
in Linux investments  
across its platform over  
the past 2 decades

# The opportunity ahead

In the coming weeks and months, these are some of the ways we plan to work together



## **Bring Red Hat solutions everywhere IBM is**

Today, Red Hat operates in more than 40 countries; IBM operates in more than 175 countries. We'll explore how to expand availability of Red Hat's open hybrid cloud portfolio in more places.



## **Optimize IBM's technologies for the Red Hat portfolio**

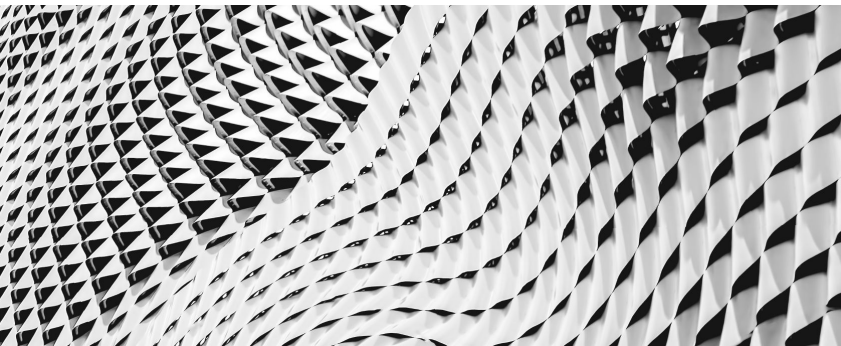
Through our existing partnership, many IBM technologies are already certified for Red Hat Enterprise Linux and Red Hat OpenShift. IBM will work to optimize its technologies for the Red Hat portfolio and to enable customers to use them everywhere Red Hat runs, including multiple public clouds.



## **Expanded corporate social responsibility + STEM initiatives**

Our aim is not only to be the best hybrid cloud company, but also to be the best company for the world. Red Hat already champions STEM initiatives like CO.LAB and skills-building programs like Red Hat Academy. IBM has been a powerful force in STEM and gives back to communities around the world through initiatives like P-TECH, Corporate Services Corps, and Call for Code. We'll work to see how we can expand these efforts to do more together.

# Open source

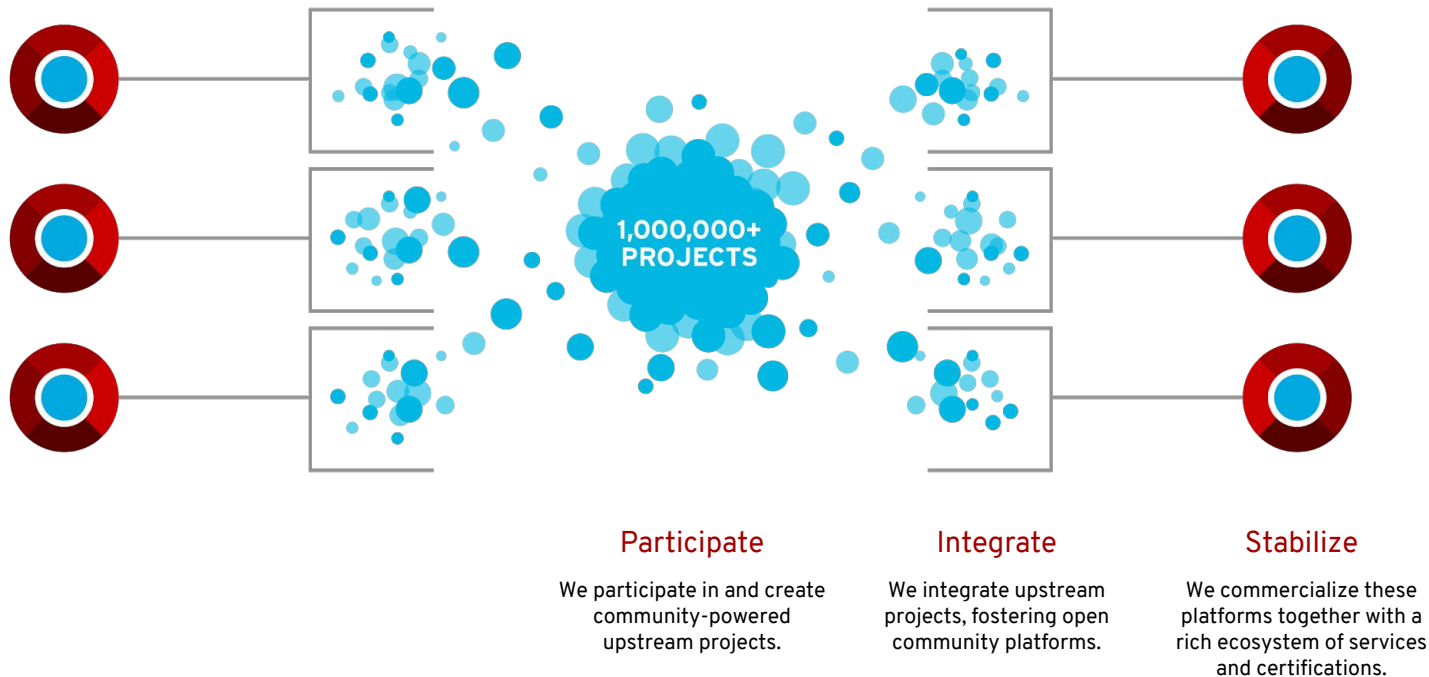


Open source is about more than developing software.

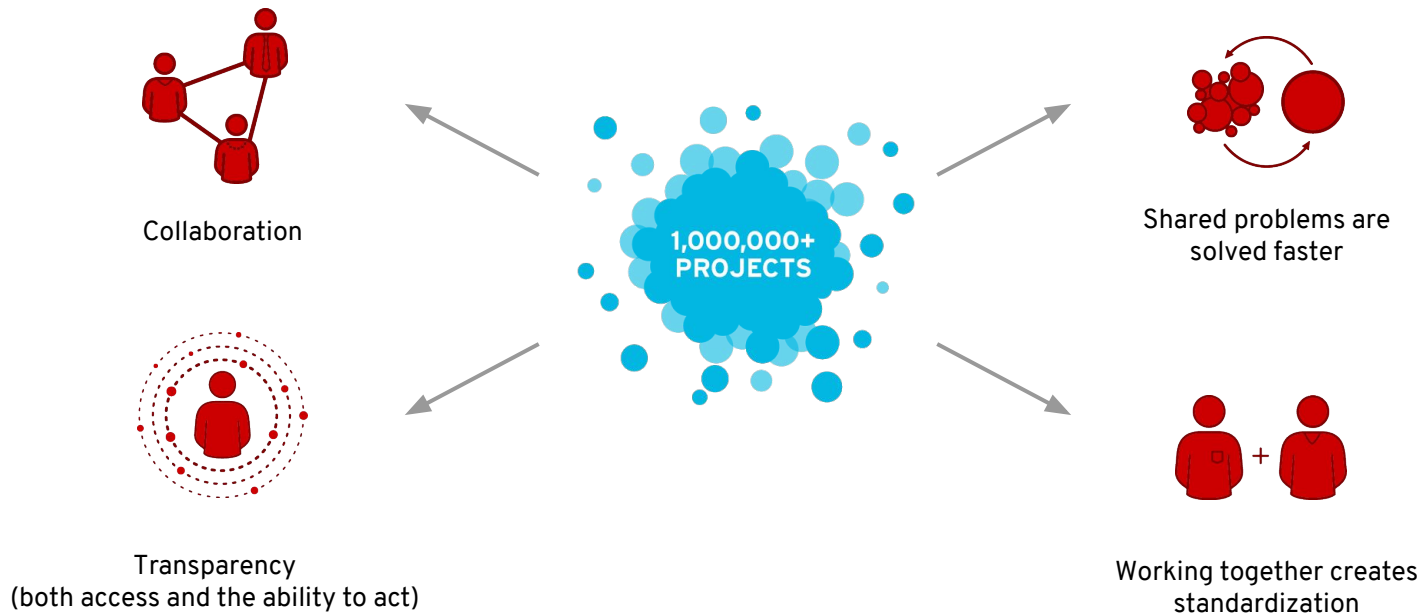
It's how we built our company.

And it's why we have been so successful.

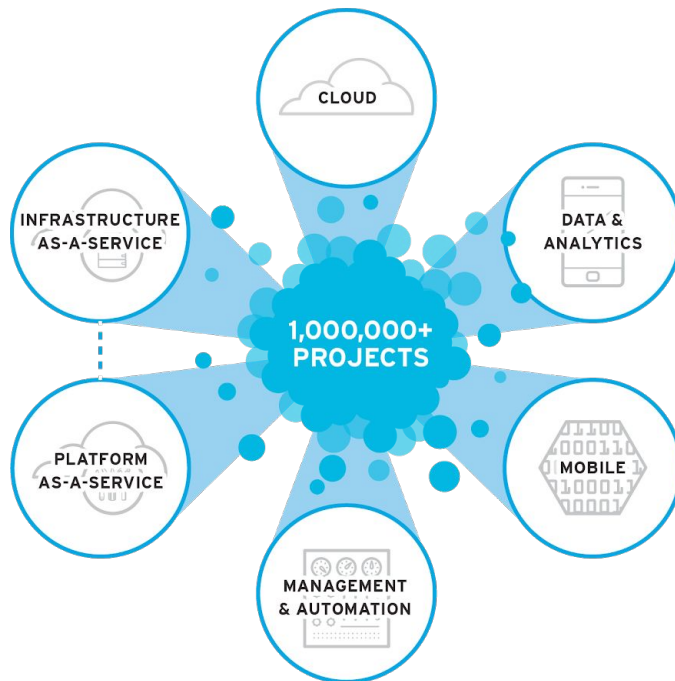
## Product development model



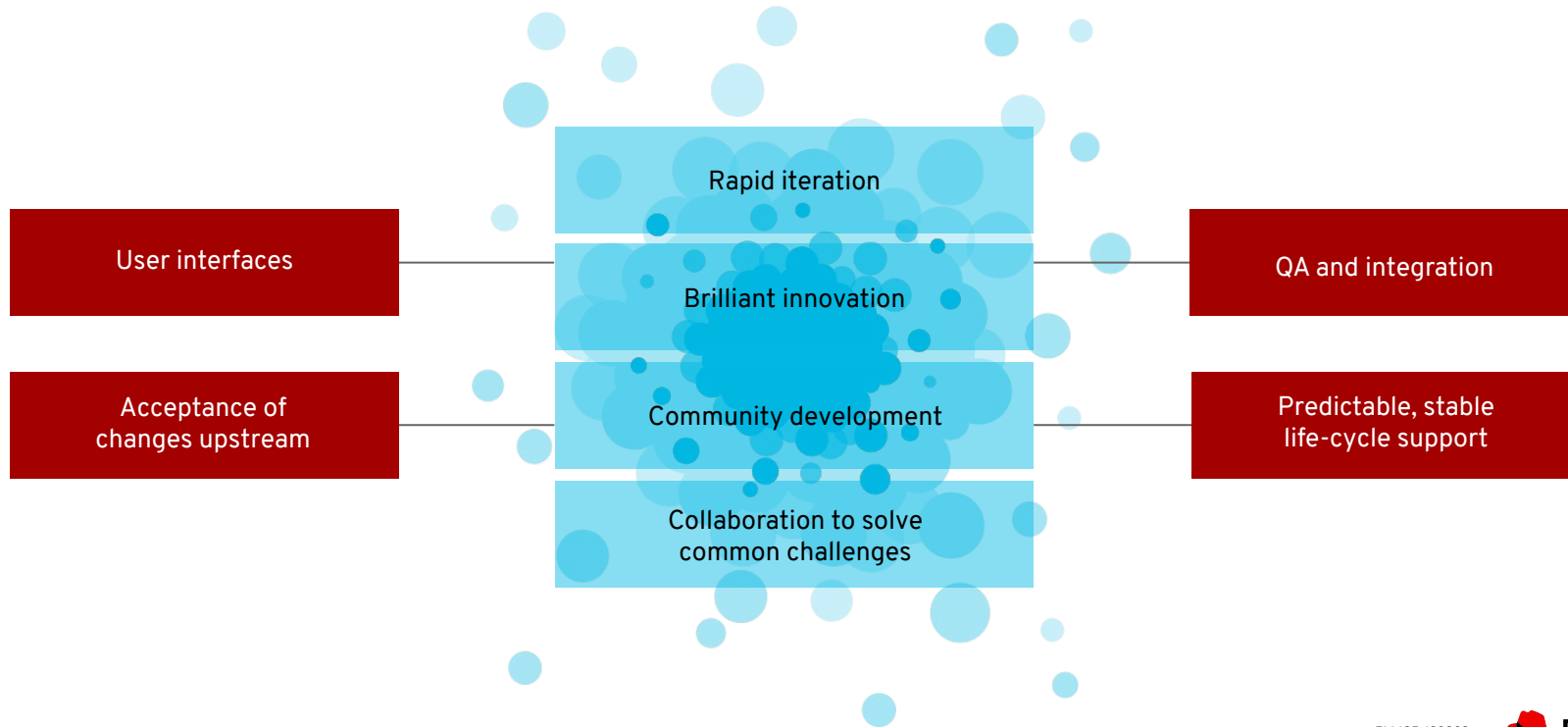
# Open source culture



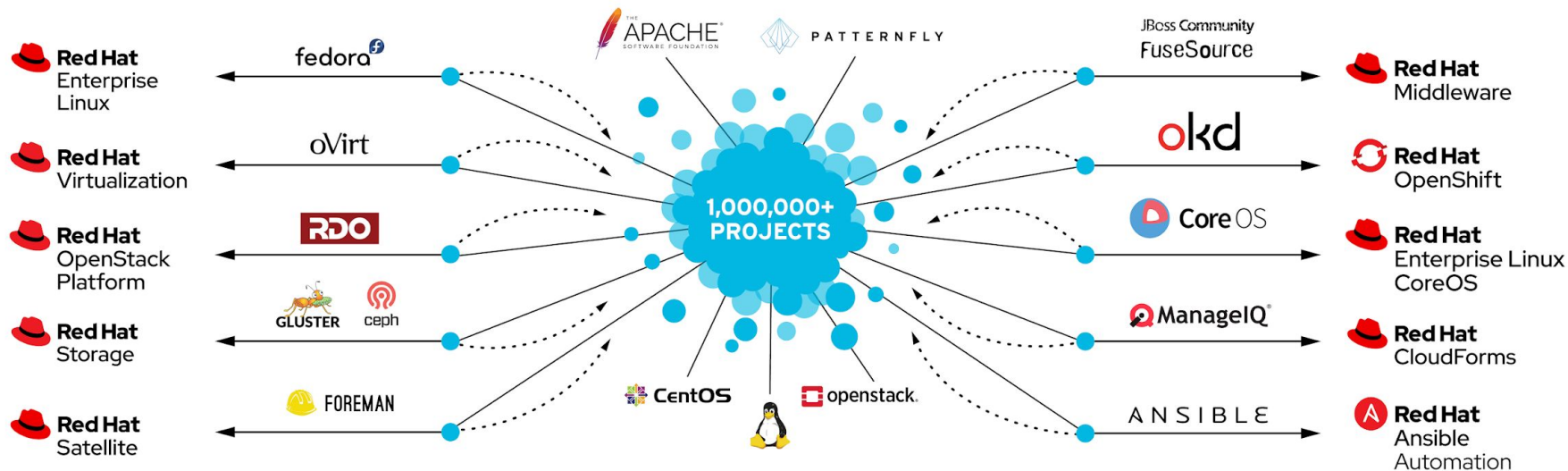
## Open source fuels rapid innovation



# Open source enterprise solutions



# From communities to enterprise



communities-to-enterprise-fall-2019-06rm



# RED HAT CONTRIBUTION AT A GLANCE

**Linux Kernel : #2 Contributor**

**Linux Kernel : #1 Approver of Changes**

**Kubernetes : #2 Contributor**

**CRI-O : #1 Contributor**  
(The Official container of Kubernetes)

**OpenStack : Top 3 Contributor**

# RED HAT'S COMMITMENT TO SECURITY

- ★ COMMON CRITERIA (ISO/IEC 15408) EAL 4+
- ★ DoD STIG AND OPEN SCAP AUTOMATION
- ★ FEDERAL INFORMATION PROCESSING  
STANDARD 140-2
- ★ USGV6 / DOD IPV6 TESTED PRODUCTS LIST
- ★ SECTION 508 COMPLIANCE
- ★ U.S. GOVERNMENT CONFIGURATION BASELINE



# POLICY ENVIRONMENT DRIVING ACCEPTANCE

EXECUTIVE OFFICE OF THE PRESIDENT  
OFFICE OF MANAGEMENT AND BUDGET  
WASHINGTON, D.C. 20503

August 8, 2016

M-16-21  
MEMORANDUM FOR THE HEADS OF DEPARTMENTS AND AGENCIES

FROM: Tony Scott  
United States Chief Information Officer  
Anne E. Rung  
United States  
Federal Security  
Innovation

SUBJECT: Federal Security  
Innovation

The U.S. Government  
deliver information  
mission effectively  
Federal Government  
transactions. A  
either preexist



M-04-16

MEMORANDUM FOR:

FROM:

SUBJECT:

This memorandum reminds agencies of policies and procedures covering acquisition of software to support agency operations.

EXECUTIVE OFFICE OF THE PRESIDENT  
OFFICE OF MANAGEMENT AND BUDGET  
WASHINGTON D.C. 20503

July 1, 2004

SENIOR PROCUREMENT EXECUTIVES  
CHIEF INFORMATION OFFICERS

Karen S. Evans  
Administrator, IT and E-Gov

Robert A. Burton  
Associate Administrator,  
Office of Federal Procurement Policy  
Software Acquisition



CHIEF INFORMATION OFFICER

DEPARTMENT OF DEFENSE  
6000 DEFENSE PENTAGON  
WASHINGTON, DC 20301-6000

MEMORANDUM FOR SECRETARIES OF THE MILITARY DEPARTMENTS  
CHAIRMAN OF THE JOINT CHIEFS OF STAFF  
UNDER SECRETARY OF DEFENSE  
DEPARTMENT OF DEFENSE

OCT 16 2009

THE JOINT CHIEFS OF STAFF  
MANAGEMENT OFFICER  
COMBATANT COMMANDS  
THE DEPARTMENT OF

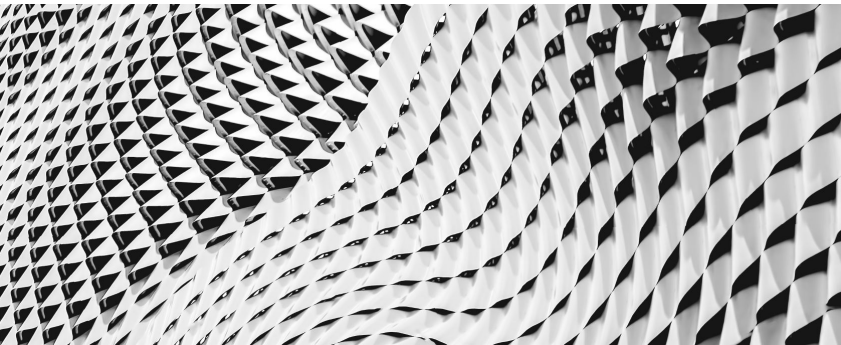
TEST AND EVALUATION  
THE DEPARTMENT OF

RY OF DEFENSE  
AND MANAGEMENT  
AND PROGRAM

CIES  
ITIES  
E MILITARY

# Red Hat portfolio

Red Hat's open source solutions work on bare metal and the public cloud—and everything in between.



# Customer challenges



## **IT optimization**

Transform your existing  
IT infrastructure



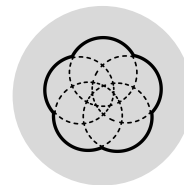
## **Hybrid cloud infrastructure**

Improve & accelerate  
IT service delivery



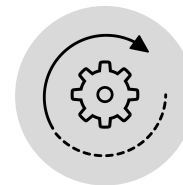
## **Cloud-native development**

Build innovative  
applications faster



## **Agile integration**

Integrate your  
applications & services



## **Automation**

Automate infrastructure &  
applications

## Customer success



Build innovative  
applications faster



OPTUS

““““

*We needed to transform our own organization and how we did things. By working with the Red Hat Open Innovation Labs team, we changed everything—our toolchain, our process, and most importantly, our culture.*

**Michael Cawood**

Vice President, F-16/F-22 Product Development, Lockheed Martin

# Thank you

Red Hat is the world's leading provider of enterprise open source software solutions. Award-winning support, training, and consulting services make Red Hat a trusted adviser to the Fortune 500.



[linkedin.com/company/red-hat](https://linkedin.com/company/red-hat)



[youtube.com/user/RedHatVideos](https://youtube.com/user/RedHatVideos)



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[twitter.com/RedHat](https://twitter.com/RedHat)

## Additional resources

These external-facing resources (from redhat.com) also might be helpful to review and share.

- [The CIO's alternative brochure](#)
- [Who relies on Red Hat? brochure](#)
- [Company brochure](#)
- [Company info page](#)
- [Open source topic page](#)
- [Security topic page](#)
- [Customer success stories](#)

To help you deliver this presentation, you can review internal positioning, corporate messaging, and product-specific information in [Red Hat's Messaging Index](#) on Mojo.